



# ut of the Woods

“Voice of the Southeastern Wood Producers Association” Volume 27 Issue 2 2016



**2016 ANNUAL MEETING!**

June 10th & 11th - Valdosta, GA



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# DIRECTOR'S MESSAGE

June 2016  
Executive Director  
Tommy Carroll



## Learn from the Past/ Plan for the Future

Very rarely do I comment about a commercial I see on television. However, there is one I like from Farmers Insurance with the quote, "We have learned a thing or two so we know a thing or two." There are several comical scenarios used to illustrate the meaning.

If we step back and think a minute, everyone should identify with this. Failing to learn from the past is not a good omen for future planning whether it relates to your business or personal life.

I have just entered year forty of my career in the forest products industry. This entire time logging has been a main focus of my job description. There is no way I would have the confidence to fulfill my job with the SWPA other than from my first six years which involved running a logging crew. You might say I started at the bottom since my first assignment was topping trees with a Homelite 66 before being promoted to a Timberjack 380 skidder with no doors. In the four years after logging I managed a shortwood yard where I also mastered a sophisticated piece of equipment called a woodpick. Things have definitely changed since those days.

Many of you know what logging was like forty years ago and beyond that. Compared to today there is quite a contrast although the goal is the same; get as many loads as you can. Basically no chainsaws, climate controlled equipment and very few concentration wood yards reflect on how wood fiber is produced today. As your equipment has become more efficient, so have your overall company operations.

How do you stay ahead of the curve in keeping your company efficient and profitable with all the variables to contend with? My guess is you have some type of business plan or model that is successful for you. If you do not, you may already be out of business, and you just cannot accept it.

With the 2016 SWPA Logging and Transportation EXPO just a week away on June 10 and 11 in Valdosta, Georgia, there will be an opportunity to observe the latest technologies for logging and trucking with the many vendors that will be onsite. There will be representatives from insurance companies and law informant agencies to help answer your regulatory questions. But most of all there will be other loggers just like you there to discuss common issues and learn a thing or two from your combined past experiences and ideas for the future.

If you need more details about the event, please call Pam at 904-845-7133 or me at 478-952-2809. Please come and bring your families and invite your employees and their families. More details of the event are located in this issue and online at [swpa.ag](http://swpa.ag) See you there!



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*"A healthy attitude is contagious but don't wait to catch it from others. Be a carrier."*

— **Tom Stoppard**

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Tommy Carroll is the Executive Director of the Southeastern Wood Producers Association, Inc., which represents logging professionals in Georgia and Florida. The SWPA Inc is headquartered in Hilliard, Florida. For more information please contact us at (904) 845-7133 or you may contact Tommy directly at (478) 952-2809. website: [www.swpa.ag](http://www.swpa.ag) Tommy's email: [tcarroll@swpa.ag](mailto:tcarroll@swpa.ag)



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**SWPA Southeastern Wood Producers Association Inc.** is the voice of timber harvesting professionals in Florida and Georgia since 1990. The association exists for the sole purpose of furthering the timber harvesting profession through advocacy and services provided to our membership.

**OUR MISSION**

- Establish a positive public image of wood producers
- Provide quality continuing logger education
- Encourage responsible harvesting practices
- Be the leading advocate for timber harvesting professionals in Georgia and Florida
- Report news and economic data
- Monitor workers compensation & other business insurance issues

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## INSERTS THIS ISSUE:

1. 2016 SWPA Annual Meeting Schedule of Events

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## AS WE SEE IT - *The Pendulum*



By the time this editorial is published, members of the American Loggers Council (ALC) will have completed their annual trek to Washington, DC to visit with the lawmakers of this country who create and pass legislation that governs our industry, and the agencies that are charged with implementation of that legislation.

Approximately 65 representatives from the ALC will have carried the four main issues that are currently on the table to our elected officials, including 1) Future Careers in Logging, 2) Federal Interstate Truck Weight Reform, 3) Wildfire Funding reform, and 4) changes to the federal timber sale program which would help create efficiencies within the USFS and increase the timber sale volume currently being generated by the USFS.

Many of you who read this column probably realize that these are the same issues that we have carried to the Hill year after year, and yet they are still not resolved. There has been incremental progress over the years, and that is what keep us going back. A great word of advice came to me recently when communicating with Mike Beardsley who used to be the Executive Director for the Professional Logging Contractors of Maine, and now works in business development with the Varney Insurance Agency and American Loggers Insurance. Mike wrote:

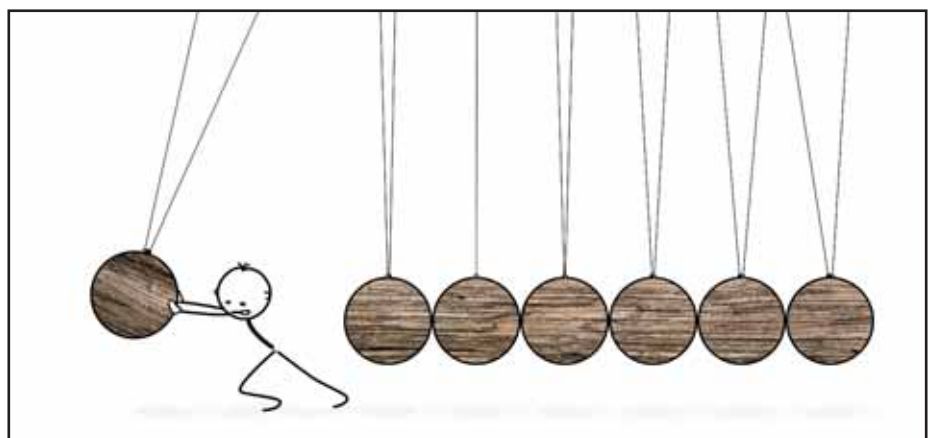
“Be a good thing to point out to everyone at the meeting that that is how the environmental lobby operates. They’re relentless and are ok with incremental change so long as

momentum is heading their way. That’s what leads to the really big changes eventually. That’s also why they kick and scream and try to crush every small attempt to turn halt or shift the direction things are going. Even if it appears you are not making headway, a halt to the slide is a momentum shift: Every pendulum “stops” before it changes direction.”

Mike nailed it on the head. While the pendulum might still be swinging a little in one direction, we have effectively slowed it’s progress and are looking forward to the day when we see it moving in the other direction. Only through our persistence and the education of our policymakers can we make this happen.

Please stay active in your State, Regional and National Logging Associations. With our combined efforts, the pendulum will change its course.

Richard Schwab is the Procurement Manager for M.A. Rigoni, Inc., a full service timber harvesting and forest management company located in Perry, Florida.



*The American Loggers Council is a non-profit 501(c) (6) corporation representing professional timber harvesters in 30 states across the US. For more information, visit their web site at [www.americanloggers.org](http://www.americanloggers.org) or contact their offices at 409-625-0206.*

## SWPA Executive Officers 2014 - 2016

### **President: Richard Schwab**

#### **MA Rigoni Inc.**



Richard Schwab began working with the family business, M. A. Rigoni, Inc., Perry, Florida, in 1990. He worked his way up within the organization as an equipment operator in the woods, to a mechanic, to managing a crew in 1992. From 1992 to 1995 Richard worked as crew foreman. From 1995 to present Richard has been responsible for procurement and new business development for all of the company crews and contractors. MA Rigoni operates three crews, a couple of private contractors, and a land clearing crew. Richard accepted a leadership role in the SWPA in the Fall of 2008 because "he is passionate about the logging industry and wants to do as much as possible to make a difference." Richard said, "I realized that unless we speak up for ourselves as a unified industry we are allowing others to control our destiny."

### **Vice President: John Lane**

#### **Coastal Logging Co Inc**



John Lane's childhood memories stem from working in the woods on his father's logging crew. Growing up in the industry made it easy for him to begin his own business in 1981. He and his wife Donna started Coastal Logging Co from humble beginnings and today it has grown to a three crew operation. John's son, Johnny, and his wife Sarah are active in the business as well and represent the fifth generation of the Lane family in the timber industry. John also and serves in the national logging association, the American Logger's Council, as SWPA's representative, within the Georgia Forestry Association as well as the Glynn County Forestry Commission. John stated that he got involved because: "I felt it was my responsibility to become more active in issues that affect loggers and the future of the logging industry."

### **Secretary-Treasurer: Scott Gies**

#### **Gies Timber & Land Inc.**



Scott first joined the SWPA after leaving the consuming side of the industry to establish a logging business in early 2007. He was elected to serve as a Board member in 2010. Scott's harvesting operations are primarily in northeast Florida and southeast Georgia. He is married to Sheila Gies and has a daughter, Jennifer Hale (husband Clint Hale), granddaughters Ella and Anna, a son Douglas and a daughter Kelli. Scott was also a Florida Logger's Council member of the Florida Forestry Association. When asked why he serves loggers as an SWPA Board Officer he said: "I feel that it important for those of us in the timber harvesting profession to have a unified voice. We are the ultimate stewards of the forest, and unless we as group make this known there is an assumption that we are not. By serving the members of the SWPA it is my hope to help get this message out to the public at large."

### **Past President: Brian Henderson**

#### **Midway Forest Products Inc.**



Brian Henderson obtained a Bachelor's Degree in Industrial and Systems Engineering from the Georgia Institute of Technology in 1996. After college he returned to Lincoln County to join the family logging business, and extend it to a fourth generation. In order to expand purchasing/marketing operations, Midway Forest Products Inc. was incorporated in 2001. He married Paula Graves of Lincolnton in 2002. Currently, he serves as President/CEO of Midway Forest Products, Inc. and Vice President/CFO of Henderson Logging Co., Inc. When asked why he chose to serve Brian answered: "Obtaining a degree gave me choices about my future. I made the choice to be a logger. I became a member of the SWPA because I believe that to be a successful business owner I must surround myself with a network of likeminded professionals. Taking a leadership role in the SWPA puts me in a position to help shape my own future rather than just react."

### **Executive Director: Tommy Carroll**

#### **SWPA Inc.**



Tommy Carroll, Executive Director of the Southeastern Wood Producers Association (SWPA), has 37 years of experience in the timber harvesting industry. This includes 10 years with Union Camp Corporation working as crew foreman on company timber harvesting crews and later as a wood yard manager. For the next 15 years, Carroll was employed by Canal Wood Corporation as Harvesting Compliance Coordinator. The primary focus of this position placed an emphasis on safety and environmental compliance programs with Canal's timber harvesting contractors and company facilities throughout the south eastern and mid-western United States. Carroll began work for the SWPA in 2001 first as Education Director and became the Executive Director in 2007. Carroll served as chairman of the Georgia Forestry Association's Logging and Transportation Committee from 1996 to 2000 and currently sits on Georgia's SFI Statewide Implementation Committee and Logger Education Committee.



## The Director's Corner Georgia Forestry Commission

Robert Farris, Director

---

The Georgia Forestry Commission is proud to be taking part in the 2016 Logging and Transportation Expo and SWPA annual meeting in Valdosta, June 10-11. It's always a pleasure to see so many of our colleagues from the wood producers' side of the forestry business, and this year's agenda looks terrific. Renewing our friendships, relationships and partnership is something I personally look forward to every year.

As you enjoy this important gathering, please plan to visit with the Georgia Forestry Commission professionals from our Water Quality team. Southwest Georgia GFC Water Quality Specialist Bert Earley and others will be on hand to update participants on a number of achievements and issues that concern us all, as we work to protect the environment while conducting our forestry operations.

The GFC Water Quality team has been very busy conducting educational presentations about Forestry Best Management Practices (BMPs) for various groups around the state. They bring new insights about our challenges and progress to this meeting. Much of it concerns improvements noted in the 2015 BMP implementation survey and ways properly managed forestland are helping protect water quality for uses such as drinking water and recreation.

Our GFC Water Quality Program Coordinator, Scott Thackston, tells me he receives lots of inquiries about Streamside Management Zones, pre-existing roads and BMP responsibility. Here are some top Q's and A's from Scott you might benefit from as well:

**Q: Do I have to leave a SMZ around a pond?**

A: Yes. A pond requires an SMZ the same width as a perennial stream.

**Q: What does a logger/timber buyer need to do to comply with harvest operations BMPs when using pre-existing roads?**

A: Any roads used for the harvest operation must be improved, maintained, and left/retired up to BMP standards. Any pre-existing road portions not used during the harvest are not your responsibility. All roads newly installed for the harvest should be constructed, maintained, and left/retired up to BMP standards.

**Q: Who is ultimately responsible for ensuring Forestry BMPs are followed on a property?**

A: The landowner. While a logger/timber buyer/consultant might be contractually obligated to the landowner to follow all BMPs, if there is a problem due to a failure to follow them, the landowner is responsible. However, the service provider could still end up needing to fulfill his obligation to the landowner to correct the issues, in order to avoid potential legal action or to avoid being restricted by receiving mills requiring proper BMP implementation.

I'm sure you have your own questions for our Water Quality team, so bring them to the meeting! We look forward to talking with you and continuing to protect the valuable areas in which we work together.





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# The Florida Forest Service

## Director's Desk



Jim Karels  
State Forester

### Forest Health Cost-Share Programs for Florida Landowners

Invasive plant infestations are a common difficulty for those who manage forest lands in Florida. Aggressive, non-native plant species can reduce seedling survival and stand productivity, degrade wildlife habitat and recreation value, and increase the risk and intensity of wildfires. Through smart decisions and actions during planning and implementation of forest management practices, many invasive plant problems can be reduced or completely avoided. Some helpful preventative practices can include:

- Surveying the location for preexisting invasive plant infestations and planning precautions to avoid movement through infested areas.
- Routinely monitoring for newly developed invasive plant problems so that they can be eradicated before becoming serious, long-term problems.
- Carefully cleaning vehicles and equipment to remove soil and other material between work sites.
- Taking advantage of cost-share programs that help prevent or treat invasive plant infestations.

In Florida, there are several forestry and wildlife cost-share programs available for non-industrial private forest landowners to improve their land and keep forests healthy and productive. In terms of improving forest health, specifically, landowners can apply for the Cogongrass Treatment Cost-Share Program and the Southern Pine Beetle Assistance and Prevention Program; both of which are currently accepting applications.

### Cogongrass Treatment Cost-Share Program

Cogongrass is an invasive, non-native grass that occurs in Florida and several other southeastern states. Cogongrass infestations negatively affect tree regeneration, growth and survival, as well as wildlife habitat, native plant diversity, forage quality and property values. They also increase the risk of wildfires and alter fire behavior. Left untreated, invasive cogongrass can spread quickly, causing long-term problems. In addition to reducing the productivity and value of forests, it can greatly increase the risk and severity of wildfire.



Through the Cogongrass Treatment Cost-Share Program, landowners can help stop the spread of this harmful pest in Florida. The program, which is supported through a grant from the USDA Forest Service, is offered for non-industrial private lands in all Florida counties. It provides reimbursement of 50 percent of the cost to treat cogongrass infestations with herbicide for two consecutive years.



# The Florida Forest Service

## Director's Desk (Continued)



Jim Karels  
State Forester

To obtain an application form or to learn more about program requirements, contact a local Florida Forest Service county forester or visit the Cogongrass Treatment Cost-Share Program web page at [FloridaForestService.com](http://FloridaForestService.com). All qualifying applications will be evaluated and ranked for approval.

Applications for the program will be accepted through July 29, 2016.

### Southern Pine Beetle Assistance and Prevention Program



The southern pine beetle is one of the most environmentally devastating forest pests in the southeast. Periodic outbreaks can rapidly kill millions of pine trees and deplete tens of thousands of acres of timber resources. The most recent series of major southern pine beetle outbreaks resulted in an estimated \$59 million in timber loss between 1999 and 2002.

The Southern Pine Beetle Assistance and Prevention Program is offered for non-industrial private lands in 44 northern Florida counties (see map) and provides financial assistance for the following:

- Conducting a first pulpwood thinning
- Conducting prescribed burning operations
- Conducting mechanical underbrush treatments
- Planting longleaf or slash pine

To learn more about this program and to obtain an application form, visit the Southern Pine Beetle Prevention webpage at

[FreshFromFlorida.com/SouthernPineBeetle/Prevention](http://FreshFromFlorida.com/SouthernPineBeetle/Prevention) or contact a local Florida Forest Service county forester. Qualified landowners may apply for up to two approved preventative practices per year. Funding requests may not exceed \$10,000 annually. All qualifying applications will be evaluated and ranked for approval. Applicants enrolled in the Forest Stewardship Program or the Florida Tree Farm Program, as well as smaller funding requests, will receive preference during the ranking process. The Southern Pine Beetle Assistance and Prevention is supported through a grant from the USDA Forest Service. Applications will be accepted through July 29, 2016.

The Florida Forest Service, a division of the Florida Department of Agriculture and Consumer Services, manages more than 1 million acres of public forest land while protecting homes, forestland and natural resources from the devastating effects of wildfire on more than 26 million acres. To find the contact information for a county forester in your area, visit [FreshFromFlorida.com/CountyForester](http://FreshFromFlorida.com/CountyForester). For more information about Florida Forest Service landowner assistance and cost-share programs, please visit [FloridaForestService.com](http://FloridaForestService.com).

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# TEAMing up



## Logging, Trucking & Culture...

As Forestry Mutual has expanded to several states in the southeast over the last 15 years, our understanding of the forest products industry has grown. One thing that continues to jump out at me is how the forest industry continues to be influenced by the culture of the people involved. I believe the biggest challenge we have is to define what elements of our culture are detrimental and what elements are valuable to our success in an ever changing business landscape. "This is how my father did it" was not my business model when I was logging, but I must admit had I have figured out how to balance "how my father did it" with new innovative ideas and technology I would likely have been much more successful. I strongly believe that "culture" is a major factor in regards to many of the issues we face today within the logging and trucking segment of the forest products industry.

So what is "culture"? Culture can be defined as the characteristics and knowledge of a particular group of people that has been influenced by patterns of behavior, interactions and understanding learned by socialization. Remember "This is how my father did it". We often purchased trucks to haul wood that were formally Pepsi, Coke or Coble milk delivery trucks. After all we didn't care how they looked since we were likely going to dent the fenders anyway. Often, a "dead tandem" was added to carry heavier loads than the truck was designed for. The driver was usually an uncle, cousin or family friend whose experience was normally obtained from driving an old flatbed 6 wheeler on the farm or at least some farm tractor experience. No CDL, DOT, SMS, FMCSA, drug testing, medical card or any other concern. Just take that load to the mill and "watch out for the weigh man". We don't live in that world anymore.

Before I move on let me be clear, there are a lot of very well run logging and log/chip hauling operations in the forest products industry. Unfortunately the ones who have not reached this level are having an adverse effect on the entire industry. Insurance rates, public perception, governmental compliance and legal responsibility are all based on events that occur within the industry as a whole.

So what is at the core of our problems? First of all, a nationwide truck driver shortage may be our biggest problem. Secondly, freight rates are generally too low for the transportation of raw forest products from woods to the mill. Average load hauls are 2 to 3 times longer, far more traffic on the highways and longer mill turnaround time. Trucks are often traveling longer distances on woods roads and secondary roads. Weather conditions are out of anyone's control but do have a major impact on the truck and driver being profitable. I could go on about driver distraction and lack of drivers that can pass drug test or insurance/government requirements.

How do we change our culture? I don't have all the answer, but let me suggest a couple. Seek new ideas to blend with "this is how my dad did it" and consider new technology, such as, GPS and cameras for accountability. Finally, we have to train our drivers for the unique and challenging job they face when transporting logs and chips from the woods to the mill.

TEAM Log/Chip Truck (TLCT) has begun the task of identifying issues and developing solutions. Join us on Facebook at TEAM Log/Chip Truck or email me at [jlocklear@forestrymutual.com](mailto:jlocklear@forestrymutual.com) for additional information.

## 2016 BART ALLEN MEMORIAL SCHOLARSHIP WINNER

Son of Leanne and Hugh Donaghy, and grandson of Anita and Jerry Padgett, of Padgett Pulpwood, Inc., Middleburg, FL. William Donaghy is the winner of this year's \$1000.00 scholarship. Upon finishing his A.A. at St. Johns River State College, William plans to continue his education at the University of Florida, where he will strive to complete a Bachelor's Degree in Agriculture Education to one day teach others about the industry that has meant so much to him and his family.

We did not receive any Georgia Scholarship applications.



**William Donaghy**





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## Chain Shot

JJ Lemire

### Hazards around the Industry Chain Shot

What is chain shot? This is a real serious risk faced by loggers each day. Basically, when a chain from a saw buck, or dangle head processor fails, the fragments are forcibly thrown at an extreme speed. The pieces are shot like a bullet and the danger lies in where or what these fragments hit. These chains are turning at high revolutions per minute (rpm) and can take out an eye in less time than you can react once you hear the distinct noise of the chain breaking.

In recent years, we have witnessed severe injuries such as broken jaws, eye damage and even a fatality when a chain fragment hit an individual.

Saw bucks and dangle heads can hurl fragments over 250 feet. If the saw buck is not set up facing away from the cab of the loader, you, the operator are in the direct line of fire. The fragments have been known to penetrate the Lexan side shields of loaders and still have enough force to fracture an operator's jaw. When operating the processing head, when you grab a tree make sure the processor bar is not directly in line for you to see as you cut it. Process logs closer to the ground to reduce the distance chain shot fragments can travel.

Logging is an inherently dangerous business. When you do not inspect or maintain your equipment properly, complacency can lead to someone being injured or killed. Remember there is risk all around the logging site. Ground personnel are at the highest risk. They do not have the protection of the cabs but equipment operators are at risk too of flying projectiles.

### Precautions to reduce the risk of injury from chain shot:

**General Safety** – all bar and chain assemblies.

- Follow manufacturer's specifications
  - Do not raise chain speed and rpms as it could cause trouble.
  - Maintain proper tension and lubrication
- If a chain breaks more than twice, take it out of service until you fix the problem.
- Inspect daily and repair worn bar and sprockets before use.
- Always use new parts. Do not put new chain on worn out sprockets.
- Make sure your chain catcher and chain guard, and shields are on.
- If the bar hangs up -check the chain.
- Do allow ground personnel within 250 ft. of the processor or saw buck.
- Position the saw buck so the bar and chain through chips away from the cab of the loader.
- Make sure the processing head is positioned to direct the plane of the bar from the cab
- Replace windows with the appropriate size of polycarbonate glass (lexan).

Make sure **EVERYONE** (operators, ground personnel, visitors, land owners, truck drivers, fuel delivery and mechanics) is aware of what chain shot is and that they must be vigilant at all times when on an active logging site. Tell them to stay out of the danger zone.

### 2016 Safety Meeting Record

Date: \_\_\_\_\_ Company: \_\_\_\_\_

Names and signatures of ALL attendees to be attached.

Conducted by:(signature) \_\_\_\_\_





## Driver Fatality In The Woods

JJ Lemire

### Fatalities in the Woods

Most accidents in recent months in our industry have been truck drivers being seriously injured or killed. Several recent articles in newspapers and television reports have highlighted the dangers truck drivers encounter. One headline read “Log truck driver, single father of 3, killed in tragic accident.” Another headline read “Ground man crushed between two trailers.” In each of these preventable deaths, someone was not aware that these individuals were in harm’s way. The third headline read “Driver crushed by his own truck.” This last incident was preventable but was the operators failing to set the brake.

In the first incident, the 41 year old driver was killed when his log truck ran over him while he was strapping the load. The newly created dirt road was wet and muddy and a dozer was pulling the log truck out. The driver was still securing his load, got trapped up under the rear of wheels of the trailer. He was crushed by the weight and was pronounced dead at the scene. The dozer operator did not know he was there.

In the second incident, a spot truck brought a load of tree length pine from the landing and set it out near the road so a road tractor could pick it up. An employee was helping to spot as the driver backed the trailer into the space next to three other loaded trailers. The third trailer in line was also a plantation style trailer with the lower standards on the trailer. As the driver backed the trailer in, he stopped for the ground man to lower the landing gear but when the man did not come out and lower the gear the driver went to check on him. He

found the ground man crushed between the number 3 trailer and his trailer. The driver believed the ground man was clear and did not check before he moved.

The third incident involved a 51 year old driver. He pulled away from the loader and radioed the loader operator that he was stopping to tighten his straps. As he walked to the rear of the trailer, the truck rolled back and he was caught in between the dual axles. He was drug under the wheels as the truck free rolled backwards. He was pronounced dead at the scene.

### Safety Precautions to prevent similar accidents:

- Ground personnel should wear high visibility vests so operators and drivers can see them.
- Train all personnel to be aware of the dangers in their work area.
- Communication is key to preventing these accidents
  - Use radios, walkie-talkies, etc. to make sure no one is in the wrong place.
  - Walk around the vehicles before backing or pulling operations start.
  - Before hooking up and towing a stuck vehicle, make sure all ground personnel are away from the stuck vehicle.
  - When using ground personnel to spot trailers, have an established safe zone for the individual to stand before backing.
  - Keep distractions to a minimum.
  - When exiting the truck cab, always set the parking brake.

### 2016 Safety Meeting Record

Date: \_\_\_\_\_ Company: \_\_\_\_\_

Names and signatures of ALL attendees to be attached.

Conducted by:(signature) \_\_\_\_\_



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# THANK YOU

NEW AND RENEWED SWPA MEMBERS

In an effort to streamline the costs of invoicing member companies the SWPA Board of Directors voted in January 2015 to move to one annual renewal date for all SWPA members. This will provide your leadership and staff the ability to develop more accurate annual budget-forecast models resulting in a more productive association. This issue's "New and Renewed" list reflects a large response to the annual invoicing project. *The list below reflects all renewals received from February 12, 2016 through April 27, 2016. If you have recently renewed your company will appear in the next issue. Thank you to all of our members for their quick and efficient response to this change! Want to know more about SWPA membership?*

Go to: [www.swpa.ag/programs/membership-benefits/](http://www.swpa.ag/programs/membership-benefits/)

## WOOD PRODUCERS NEW

Chowtaw Land & Timber  
 Clay Blizzard Trucking LLC.  
 Gilder Forestry Services, LLC  
 Glenn T Warren & Co Inc.  
 Harris Logging LLC  
 Lonnie Pitts LLC

## WOOD PRODUCERS RENEWED

AA and A Timber LLC  
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 Lamb Logging

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 Georgia Pacific LLC Wood & Fiber Supply

## ASSOCIATES NEW

ASAPH, LLC  
 Fleetmatics  
 Hawkins & Rawlinson, Inc.  
 Iron Ax Forestry  
 Piedmont Arborist Consultant LLC





# Keep It Local

On April 16<sup>th</sup> of this year, the Madison County Chamber of Commerce & Tourism held its annual Down Home Days Parade in Madison, FL. The theme of the parade was “Keep It Local.”

Being a “Local” business, Gray Logging, LLC entered a loaded log truck in the parade. The loaded wood held a banner that said, “Wood Is Good”. The hope was that local residents and visitors alike would receive the message that wood is a good and useful product and that log

trucks haul this useful product for our benefit. Another message was that Gray Logging, LLC is a local business that employs local citizens and provides an economic value for the community.

Besides being a local business in the parade, the wood that was loaded on the log truck was harvested from a tract of land belonging to local Madison county Tree Farmers, Bubba and Maria Greene. Bubba said, “I planted those trees in 1977 and it was an overnight success”!



## FIRST ANNUAL GENESIS TIMBER SCHOLARSHIP

Genesis Timber, LLC is a timber company that has long roots in Madison County and because of those roots, the company wanted to give something back to the community. The idea of a local scholarship was born.

Genesis Timber, LLC recently had the privilege of awarding two qualified recipients a ten thousand dollar scholarship. Among the qualifications were plans to major in a Forestry or Agriculture related field. The applicants also wrote an essay introducing themselves to the Scholarship Selection Committee describing their interests, goals, skills, and future plans. Character references were also required.

Congratulations to Carlie Ginn and Savannah Salter for being chosen for Genesis Timber’s first annual scholarship.

Both young ladies plan to continue their education at North Florida Community College and have high hopes of acceptance into the University of Florida’s School of Veterinary Medicine.

Proud parents are Tim and Paula Ginn and Donny and Mickie Salter. Proud business owners are Matt Webb and Jerry Gray.

Pictured left to right: Matt Webb, Savannah Salter, Carlie Ginn, and Jerry Gray



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Jerry Gray

Gray Logging Inc.

*"Last month I bought two new SWPA Purchase Program (Primex-30.5, 26 ply) Forestry Tires and saved over \$800.00 on the purchase. I just saved enough to pay my SWPA dues for two years and believe I will save more before this year is out. Thank you SWPA for an excellent member benefit!"*



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<http://www.swpa.ag/pdf/SWPA-PrimexTireDealerList.pdf>

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28I-26	EXTREME	20	TBL	\$2075.	461518
30.5-32	LOGMONSTER	26	TBL	\$2450.	464917
30.5-32	EXTREME	26	TBL	\$2750.	461588
35.5-32	LOGMONSTER	26	TBL	\$3538.	464882
35.5-32	EXTREME	26	TBL	\$3895.	461882
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18.4-26	Steel Flex	16	T/T	\$1200.	453509

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# YOU KNOW WHERE OUR TIRES COME FROM.

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The logging industry is no place for amateurs or imitators – not for people who work in it and not for the tires they depend on. That's why Firestone tires are built for the meanest, toughest, most difficult conditions in North America, with patented compounds, unsurpassed strength and durability like no other.

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